THOUSAND OAKS CITY COUNCIL

Supplemental Information Packet

Agenda Related Items - Meeting of February 25, 2020
Supplemental Packet Date: February 25, 2020

2:30 p.m.

Supplemental Information:

Any agenda related public documents received and distributed to a majority of the City Council after the Agenda Packet is printed are included in Supplemental Packets. Supplemental Packets are produced as needed, typically a minimum of two—one available on the Thursday preceding the City Council meeting and the second on Tuesday at the meeting. The Thursday Supplemental Packet is available for public inspection in the City Clerk Department, 2100 E. Thousand Oaks Boulevard, during normal business hours (main location pursuant to the Brown Act, G.C. 54957.5(2). Both the Thursday and Tuesday Supplemental Packets are available for public review at the City Council meeting in the City Council Chambers, 2100 E. Thousand Oaks

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TO: Andrew P. Powers, City Manager
FROM: Clifford G. Finley, Public Works Director
DATE: February 25, 2020
SUBJECT: Item No. 7G – Out of Agency Water and Wastewater Service Agreement

The referenced agenda item is being removed from the agenda at the request of the applicant. The property owner is intending to execute this agreement closer to the date of seeking project entitlement, which will tentatively take place later this year.

DPW: 420-89\jds\Council\2020\022520\Item 7G Out of Agency Water-WW Service Agreement.docx
To: Andrew P. Powers, City Manager  
From: Jaime Boscarino, Finance Director  
Date: February 25, 2020  
Subject: Agenda Item 9A – 2020 Refunding Lease Revenue Bonds (Municipal Facilities Projects)  

Attached is the February 24, 2020, Standard and Poor’s (S&P) rating rationale for the 2020 Refunding Lease Revenue Bonds. S&P assigned a bond rating of AA+ with a stable outlook.
Summary:
Thousand Oaks Public Financing Authority, California
Thousand Oaks; Appropriations

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Credit Profile

| US$9.0 mil 2020 refunding lease revenue bonds (Thousand Oaks) due 06/01/2031 |
|--------------------------------------------------------------|-----------------|
| Long Term Rating                                        | AA+/Stable      |
| Thousand Oaks Public Financing Authority, California     |                 |
| Thousand Oaks, California                                 |                 |

Rationale

S&P Global Ratings assigned its 'AA+' long-term rating to the Thousand Oaks Public Finance Authority, Calif.’s series 2020 refunding lease revenue bonds, issued on behalf of the city of Thousand Oaks. At the same time, S&P Global Ratings affirmed its 'AA+' underlying rating on the authority's series 2010 refunding lease revenue bonds, issued on behalf of the city. The outlook is stable.

The rating on the lease revenue bonds reflects the application of our "Issue Credit Ratings Linked To U.S. Public Finance Obligors' Creditworthiness" criteria, published Nov. 20, 2019, because the lease payments securing the lease revenue bonds are subject to annual appropriation by the city. Per our criteria and our review of the lease documents, we assign an issue credit rating on the lease revenue bonds one notch below the city's implied general creditworthiness. To evaluate the city's general creditworthiness, we have applied our "U.S. Local Governments General Obligation Ratings" criteria, published Sept. 12, 2013.

Security and use of proceeds

Lease payments made by the city (as lessee) to the Thousand Oaks Public Financing Authority (as lessor) secure the bonds. The city has covenanted to budget and appropriate lease payments so long as the bonds remain outstanding. While lease payments are subject to abatement, the city must maintain 24 months of rental interruption insurance, per the lease agreement. The leased asset meets our criteria for seismic risk during the life of the obligations. Based on our review of the lease agreement, we consider the lease provisions standard, per our criteria.

The city plans to apply the proceeds of the estimated $7.9 million lease revenue bonds, along with issue premium and the debt service reserve established for the 2010 bonds, to refund its 2010 bonds. The 2020 bonds will mature in 2031, one year sooner than the 2010 bonds were set to mature.
Credit overview
The credit profile reflects the affluent city's high income levels, rising property values, and robust sales tax revenue stream. Manageable expenditure growth, related to the built-out city's low population growth, has supported consistent operating surpluses and, along with strong management, enabled the city to accumulate extremely strong reserves. The city's debt load is low, as it has been able to fund most capital projects on a pay-as-you-go basis in recent years. Operating from a position of financial strength, the city has prudently over-funded required payments and accumulated reserves dedicated to funding its pension and other postemployment benefit (OPEB) obligations.

In particular, the rating reflects the city's:

- Very strong economy, with access to a broad and diverse metropolitan statistical area (MSA);
- Strong management, with good financial policies and practices under our Financial Management Assessment methodology;
- Very strong budgetary performance, with operating surpluses in the general fund and at the total governmental fund level in fiscal 2019;
- Very strong budgetary flexibility, with a high available fund balance in fiscal 2019 of 92% of operating expenditures;
- Very strong liquidity, with total government available cash at 2.6x total governmental fund expenditures and 238.7x governmental debt service, and access to external liquidity we consider strong;
- Very strong debt and contingent liability position, with debt service carrying charges at 1.1% of expenditures and net direct debt that is 38.7% of total governmental fund revenue, as well as low overall net debt at less than 3.0% of market value and rapid amortization, with 85.4% of debt scheduled to be retired in 10 years; and
- Strong institutional framework score.

Very strong economy
Thousand Oaks, with a 2018 population of approximately 130,682, is located in Ventura County, about 40 miles northwest of Los Angeles, and within the Oxnard-Thousand Oaks-Ventura, CA MSA, which we consider to be broad and diverse. The city is home to a diverse array of employers and the tax base is not concentrated, in our opinion. The top 10 taxpayers account for just 9% of total assessed value (AV) for 2020.

The city's wealth and income levels are high, with projected per capita effective buying income 174% of the U.S. level. Though the city is substantially developed--management reports the city is about 98% built out for residential development--total market value continues to increase. Market value rose 3.4% in 2019, to $34.7 billion in 2020, equivalent to $267,506 per capita.

The city is home to the headquarters of the multinational bio-tech firm Amgen. It is also home to over 30 motor vehicle dealers, which are important drivers of the city's overall sales tax revenue, which account for about 47% of general fund revenue. Ventura County's unemployment rate was 3.8% in 2018.

Given its location and current and evolving climate conditions, the city is exposed to various environmental risks, including wildfires. The city's location within the Conejo Valley and the presence of housing and other development within the urban-wildland interface exposes the city and its tax base to losses related to wildfires. The city has experienced several wildfires over the past 15 years, but these events have not materially eroded the city's overall
credit quality, nor its economic or financial metrics.

**Strong management**

We view the city's management as strong, with good financial policies and practices under our Financial Management Assessment methodology, indicating financial practices are strong, well embedded, and likely sustainable. Elements of the city's financial policies and practices include:

- Line-item budgeting that incorporates five years of historic financials and external consultant reports to inform budgeting and forecasting of tax receipts;
- Monthly reporting to city council on budget-to-actual performance;
- Maintenance of a 10-year financial strategic plan and fiscal sustainability study, updated approximately every five years, presented to city council, and used in budget preparation and to guide financial and capital planning;
- A biennially updated five-year capital improvement plan that includes identified funding sources for planned projects;
- An investment policy that is adopted by the city council annually, and monthly reporting by management to the council on investment portfolio holdings and earnings;
- A detailed debt policy that includes specific limitations and reporting requirements;
- A formal policy requiring maintenance of reserves of at least 20% of budgeted expenditures for the general fund, with other required amounts for certain other funds.

**Very strong budgetary performance**

The city's track record of positive operating results is an important credit strength. By our calculations, the city posted operating surplus equal to 14.8% of general fund expenditures in fiscal 2019, 10.2% in fiscal 2018, and 13.7% in fiscal 2017. Across all governmental funds, the city posted an 11.7% surplus in fiscal 2019, up from 5.6% in fiscal 2018, and 4.2% in fiscal 2017.

With both sales and property tax revenue trending higher than budgeted in fiscal 2020, management expects to post another year of surpluses in fiscal 2020. One source of expenditure pressure for the city is its rising public safety expenditures, which account for 42.0% of fiscal 2019 general fund expenditures. Public safety expenditures increased at a rate of 3%-5% per year over the past three fiscal years. Thus far, tax revenue growth has been sufficient to offset these rising expenditures, and we expect the city will likely maintain its very strong budgetary performance.

**Very strong budgetary flexibility**

The city's robust tax revenue streams, manageable expenditure growth, and strong financial management practices have contributed to the accumulation and maintenance of fund balances we consider extremely strong. The city's available fund balance of $68.8 million at fiscal year-end 2019 equated to 91.8% of that year's general fund expenditures. Given the city's track record of operating surpluses and manageable expenditure growth, we expect fund balances will likely remain above 75% of general fund expenditures.

**Very strong liquidity**

In our opinion, Thousand Oaks' liquidity is very strong. The city's $275.9 million in total government available cash equaled 2.6x total governmental fund expenditures and 238.7x governmental debt service in 2019. Given its track
record of accessing capital markets through different financing programs, we consider the city's access to external liquidity exceptional.

**Very strong debt and contingent liability profile**

In our view, Thousand Oaks' debt and contingent liability profile is very strong. Total governmental fund debt service was just 1.1% of total governmental fund expenditures in fiscal 2019. The city's direct debt, net of about $8.0 million in self-supporting debt, equaled 38.7% of total governmental fund revenue. We consider the city's overall net debt low, at 0.8% of market value. The city's outstanding direct debt is set to amortize rapidly, with 85% of direct debt scheduled to be repaid within 10 years.

The city and its related entities have entered into several private placements. Based on our review, we do not consider these obligations as posing contingent liquidity risk to the city.

Pension and other post-employment benefit (OPEB) highlights:

- Given the city's prudent funding practices, robust balance sheet, and consistent operating surpluses, we believe the city is well positioned to manage rising pension costs related to its unfunded pension and OPEB liabilities. Accordingly, we do not consider pension and OPEB funding a source of credit pressure for the city.

- The city has a relatively large net pension liability of about $69.9 million. However, we do not consider pension funding to be a source of credit pressure for the city, given the city's consistent practice in recent years of over-funding its actuarially determined contributions. In addition, the city has accumulated about $23.9 million in a Section 115 pension rate stabilization fund, which we anticipate will mitigate credit pressure related to rising required payments in the coming years.

- Though the city's OPEB liability is just 66.1% funded, we consider the outstanding liability of $8.6 million manageable, given the city's balance sheet and operating performance. The city has capped monthly maximum OPEBs at $435 per employee, which we expect will help limit OPEB expenditure growth. The city has been over-funding its required OPEB contributions by about $300,000 to $500,000 per year in recent years, and the city expects to fully fund its OPEB liability within the next 10-15 years.

The city participates in the following plans:

- California Public Employees' Retirement System (CalPERS) agent multiple-employer defined benefit pension plan: 76.8% funded, with a city net pension liability of $69.7 million, as of June 30, 2018.

- City of Thousand Oaks' single-employer defined benefit pension plan: 93.7% funded, with a net pension liability of $224,000, as of June 30, 2019. The city expects to fully fund this plan's liability by June 30, 2020.

- California Employer's Retiree Benefit Trust Fund, an agent multiple-employer defined benefit healthcare plan administered by CalPERS: 66.1% funded, with a city net OPEB liability of $8.6 million as of June 30, 2018.

Thousand Oaks' combined required pension and actual other postemployment benefits (OPEB) contributions totaled 8.1% of total governmental fund expenditures in 2019. Of that amount, 6.0% represented required contributions to pension obligations, and 2.2% represented OPEB payments. The city made 124% of its annual required pension contribution in 2019.
Strong institutional framework
The institutional framework score for California municipalities required to submit a federal single audit is strong.

Outlook
The stable outlook reflects our expectation that Thousand Oaks' wealthy tax base and strong financial management practices will enable the city to maintain fund balances and operating results that support the current rating. The stable outlook indicates that we do not expect to raise or lower the rating within the two-year outlook horizon.

Downside scenario
Although unexpected, if multiple credit factors materially worsen, we could lower the rating.

Related Research
• S&P Public Finance Local GO Criteria: How We Adjust Data For Analytic Consistency, Sept. 12, 2013
• Alternative Financing: Disclosure Is Critical To Credit Analysis In Public Finance, Feb. 18, 2014
• Criteria Guidance: Assessing U.S. Public Finance Pension And Other Postemployment Obligations For GO Debt, Local Government GO Ratings, And State Ratings, Oct. 7, 2019
• 2019 Update Of Institutional Framework For U.S. Local Governments

Certain terms used in this report, particularly certain adjectives used to express our view on rating relevant factors, have specific meanings ascribed to them in our criteria, and should therefore be read in conjunction with such criteria. Please see Ratings Criteria at www.standardandpoors.com for further information. Complete ratings information is available to subscribers of RatingsDirect at www.capitaliq.com. All ratings affected by this rating action can be found on S&P Global Ratings' public website at www.standardandpoors.com. Use the Ratings search box located in the left column.
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